

Meet the Client: A Northeast Based Rural Health System.

Rising costs and poor customer service
increased their need to find a better partner.



Company Profile.

Our client needed to navigate the treacherous terrain of soaring costs due to hidden fees in background checks without losing their footing.

- ❑ Industry: Healthcare
- ❑ In business since 1927
- ❑ Aspiring to be a model of excellence for health, creating remarkable patient experiences, and better living.
- ❑ Revenue: \$390.1 million (2023)
- ❑ Over 2,000 employees
- ❑ Over 500+ new hires per year
- ❑ 18 locations operating across central NY



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The Uphill Battle.

- ❑ **Fee Frenzy!** - New York State criminal fees were spiraling out of control, creating budget nightmares. The NYS Office of Court Administration charges \$95 per name.
- ❑ **Work Number Woes!** - Reliance on The Work Number for all employment verifications resulted in additional costs of around \$85 per verification.
- ❑ **Slow and Steady Loses!** - Long turnaround times and incomplete reports were putting the brakes on hiring speed.



"CI has done an incredible job assisting us with automating our background check and clearance process. They have customized the services to fit our needs and are extremely responsive if we have questions or need assistance."

*- Chief HR Officer,
Healthcare Client*

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“We’ve been extremely satisfied with the customer service provided by ClChecked. We truly appreciate the team's willingness to work within our processes and adapt to our unique needs. The positive impact on our hiring process has been undeniable - with the assistance of ClChecked, we’ve reduced our 2024 pre-boarding time by 44%!”

- Director of Talent Acquisition, Healthcare Client



The Savings Summit.

CI's Solutions for Your Background Checks

Farewell to NY Fees

NY Checked™ slashes New York state criminal costs by around \$60 per person.

Custom is King

With reference questions tailored for employment data, CI replaced expensive employment verifications.

Crystal Clear Costs

We provide clear breakdowns of all fees up front, keeping you in control of your budget.

PI Expertise

Our PI license unlocked doors to deeper data, painting a more complete picture of applicants.



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Reaching the Peak.

Substantial Savings & Enhanced Efficiency Resulted In:

37% Average Savings

We achieved an average of **37% savings** across all employment background checks.

Lightning-Fast Results

Average turnaround time plummeted to just **1.04 days**, enabling swift and efficient hiring decisions.

Cost Crusher

CI's approach dropped the fee amount for certain applicants from **\$273.66 to just \$65.**

Comprehensive Coverage

CI's process allowed for more **thorough results** without needing to break the bank.



"We greatly appreciate the partnership we have with CIChecked. They consistently meet our timelines and the reporting provided is concise. Would highly recommend CI"

*- Director of HR,
Healthcare Client*

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“Our clients face real, bottom-line challenges. For this healthcare organization, skyrocketing legal fees and time-consuming verifications were major hurdles. We flipped the script. By implementing innovative strategies, we not only slashed their costs but also accelerated their hiring process.”

- Michelle Pyan, Owner and President of CI





About CIChecked CIChecked (CI), home of NY Checked™, combines proprietary background investigation solutions, superior customer service, and strong relationships to deliver better background investigation programs to thousands of customers and their candidates.

Serving small businesses to medium-sized companies since 2004, CIChecked is Certified Woman Owned in New York State, New York City, and by the Women's Business Enterprise National Council (WBENC).

CIChecked is also a member of the Professional Background Screening Association (PBSA), Society for Human Resource Management (SHRM), and the Capital Region Human Resource Association (CRHRA).

